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**Dextrys Leads Next Wave of IT Outsourcing From China*****“Making China Easy<sup>SM</sup>” for US Corporations***

**WAKEFIELD, Mass., May 7, 2008** —Dextrys, a premier US-based China outsourcing firm delivering Product Engineering and Application Services, today formally unveiled its new corporate identity. The rebranding evolution from DarwinSuzsoft to Dextrys is a reflection of the company’s new ownership, new management, and refined business strategy. Dextrys is positioned to capitalize on the rapidly growing China economy and on the trend of corporations to diversify their outsourcing risk from India. Dextrys is “Making China Easy<sup>SM</sup>” for customers seeking to gain access to the China marketplace, and helps clients accelerate profitable growth with high quality, cost-effective software engineering services.

In 2007, Francisco Partners, one of the world’s premier technology-focused private equity firms, closed a \$48 million financing round with Dextrys. “We see China as one of the most important markets in the world,” said Neil Garfinkel, a founding partner of Francisco Partners. “In particular, we believe that there is significant growth potential for China’s outsourcing industry and we believe that Dextrys is well positioned to be a leader of this industry.”

The newly formed Dextrys executive management team is composed of highly skilled, global business leaders who bring a depth of industry experience and a track record of success. Led by industry veterans—Brian Keane, CEO, James Tong, president Asia operations, Martha Crow, executive vice president of global sales, Tedford Armistead, executive vice president of global delivery, Bob Kramich, executive vice president of business development, and Joe Hartnett, chief financial officer—Dextrys possesses a management team with more than a decade of best practices and lessons-learned in successfully delivering global software engineering projects from China, India, and Canada.

According to Gartner Principal Research Analyst, Tina Tang in a recent research note, globalization is driving outsourcing services worldwide and based on a recent survey, “end-users

cited China as the most-desired offshore outsourcing location.” Moreover, “Gartner believes China is an emerging country characterized by rapid economic growth, political stability and consolidated infrastructure. These factors will serve to lure customers to the Chinese outsourcing market.”<sup>1</sup>

“China represents a tremendous commercial opportunity for our clients,” said Brian Keane, CEO. “At the same time, it is rapidly becoming one of the world’s top outsourcing destinations because of its high-quality software engineers and significant cost advantages. Dextrys is positioned to be a leader of the China outsourcing industry based on the combination of our deep global delivery experience, our US-based client facing organization, and our China engineering talent.”

Dextrys serves its clients from four locations in China, Suzhou, Shanghai, Beijing and Hong Kong, and from five US locations in Boston, New York, Los Angeles, San Francisco, and Atlanta. The company has recently been recognized by the 2008 Black Book of Outsourcing as the #1 Chinese Outsourced Software Testing , Application Maintenance and Improvement Vendor and by the 2008 Global Services 100 as a Top 5 Leader in Emerging Asian Markets.

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#### **About Dextrys**

Dextrys is a US-based China outsourcing firm delivering Product Engineering and Application Services. Dextrys combines 20 years of US technology project management and consulting experience with a world-class engineering presence in China. Dextrys clients operating in business markets such as financial services, high tech and healthcare gain local accountability, rich domain experience and high-quality outsourced development capabilities at substantial cost savings. With more than 1,000 employees across Boston, San Francisco, Atlanta, Shanghai, Beijing, Hong Kong, and Suzhou, China, Dextrys is “making China easy.” For more information, visit [www.dextrys.com](http://www.dextrys.com).

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<sup>1</sup>Dataquest Insight: China’s Software Offshore Service Market Environment of Four Key Cities  
Author: Tina T. Tang, 17 December 2007